AGREEMENT OF COOPERATION

between

FOREIGN TRADE UNIVERSITY

Hanoi, Vietnam

and

BROCK UNIVERSITY

St. Catharines, Ontario, Canada

Foreign Trade University (FTU) and Brock University (BU) agree to formalize an **Agreement of Cooperation** to strengthen the international links between the two institutions.

ARTICLE I

The purpose of this Agreement is to provide a foundation for promoting international and intercultural understanding and exchange between our two institutions, and to develop and carry out collaborative academic activities. The goals contained in this Agreement include, but are not limited to, the following:

- 1. To improve international understanding;
- 2. To increase international contacts;
- 3. To increase educational opportunities for students and staff;
- 4. To enrich the educational environment of both universities;
- 5. To increase international research and scientific exchanges;
- 6. To exchange information and cultural awareness about both countries.

ARTICLE II

The two institutions acknowledge the mutual benefits of a formal academic linkage including:

- 1. Strengthening each institution's strong commitment to international education.
- 2. Enhancing mutual understanding between our two societies through educational opportunities offered to our students, staff and administration.
- **3.** The importance of on-going dialogues, consultation, and co-operative efforts in devising programs for the benefit of our students, faculty and staff.

APPENDIX A

Proposed Guidelines for Cooperatively Developed 2+2Educational programs

Foreign Trade University (FTU) and Brock University (BU) agree to pursue the development of cooperative 2+2 Educational Programs, for the benefit of students in all academic programs but initially in specific disciplines that have been identified with good potential for cooperation, namely Business Economics, Finance & Banking, and Business and Computer Science.

It is recognized that each field of study may require specific sequencing of courses and specific articulation of individual course offerings to ensure the preparation of students and transfer of credit. The institutions, however, agree on the following general principles to guide the development of a 2+2 program and that each program will require a specific and detailed subagreement which will form an Appendix to this Agreement of Cooperation.

Cooperatively developed "2+2" educational programs will be guided by the following principles:

- a) FTU and BU will agree on the content and sequence of specific 2+2 degree programs which will be approved by the respective institutions' academic authorities;
- b) FTU and BU will assign academic coordinators to ensure the 2+2 degree programs are developed and managed in accordance with the highest academic standards;
- c) FTU recruits students based on admission limit of the specialized higher education prescribed by the Ministry of Education and Training in Vietnam and in accordance with the enrolment targets jointly agreed to by FTU and BU for specific undergraduate programs;
- d) FTU hosts two years of foundational courses (the first "2") approved by BU for participating students;
- e) Students who successfully complete the required curriculum and pass the courses with satisfactory results will be invited to continue the subsequent study program. if a Canadian Study Visa is issued by the Canadian government;
- f) BU will host the last two years undergraduate courses (the second "2") in the relevant degree completion subjects for participating students transferred from FTU;
- g) To ensure academic achievement in the English language, students must meet Brock University's English language proficiency requirements through enrollment in and successful completion of:
 - i. A FTU-instituted and managed multi-level English Language Program to take place during the first two years,
 - ii. Brock International Test for English Language Proficiency or IELTS or TOFEL equivalents, and
 - iii. A Bridging Program of no less than 10 weeks at BU, normally beginning in late June and ending in late August, immediately prior to the commencement of the Brock program (the second "2");
- h) FTU charges the students in the first two years based on the tuition standard of FTU. BU charges the students in the last two years based on the tuition standard of BU. The English Language Program and the Bridging Program are charged separately;
- i) Students who successfully complete the four years of the curriculum with academic standing meeting BU's degree completion requirements will be granted the Certificate by FTU and the Bachelor Degree by BU.

ARTICLE III

FTU and BU agree in principle to pursue and promote the following initiatives:

- 1. Joint undergraduate and graduate programs, including study-abroad programs, degree-articulation and/or degree completion programs, cooperatively developed 2+2 educational programs (see Appendix A), and other related initiatives, as agreed upon by both parties;
- 2. The exchange of faculty and staff for teaching, research, and professional development;
- 3. Student exchange for academic programs, language, and cultural experience, including but not limited to short-term group study, student internships, and other related initiatives, as agreed upon by both parties;
- 4. Exchange visits of administrators;
- 5. Exchange of teaching and research resources.

The details of the cooperative projects will be negotiated by authorized representatives of the institutions in accordance with each institution's policies and procedures.

ARTICLE IV

- 1. Collaborative activities will be further discussed and jointly developed for each specific project or initiative.
- 2. The number and length of exchange opportunities, degree-articulation and degree completion programs, research cooperation, and financial arrangements will be negotiated on a project-by-projects basis.
- 3. Neither institution (FTU or BU) accepts any liability for accidents, injury or death occurring to student or faculty participants during the term of this agreement, nor any liability for debts or damages, including against loss or damage to any personal property, incurred by participants during the period of the agreement.
- 4. FTU agrees not to use the name of Brock without the prior written consent of Brock.
- 5. BU agrees not to use the name of FTU without the prior written consent of FTU.

6. This Agreement is effective for a period of FIVE YEARS upon signing by representatives of both parties, and may be amended at any time by mutual written agreement of the state of the s

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Professor Dr. Hoang Van Chau

06/22/07

President

Foreign Trade University, Vietnam

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R. Terrance Boak, Ph.D.

Provost and Vice-president Academic

05/30/07

Brock University, Canada

Date

Date