



# EXACT DELIVERY INC.

30 Culligan Crescent  
Thorold, Ontario  
L2V 4P1

Phone: 905-980-1192

## Contacts

Drew Marquardt | 905-980-1192 | exactdeliveryinc@gmail.com

Thad A. Harroun | thad.harroun@gmail.com

### 1. Business Summary

Our mission is to grow a reputable Lipid Technology Platform company that will develop new market-driven technologies and processes for the health and hygiene sectors. Exact Delivery is a patent generating R&D and technology licensing company.

### 2. Customer Problem

The delivery of many pharmaceutical and disinfection agents can be made much more efficient. Inefficient application creates the need for increased dosage, and delays results. Such problems exist in both the consumer product and clinical industries.

### 3. Solution

Create a delivery technology which will not be rejected by the host, which will decrease the current dosage method, and results will be observed in a faster amount of time. Lipids are naturally occurring compounds found in the human body. They are bio-compatible and can package both soluble and insoluble drugs. In addition, lipids can be altered to have a receptor for a specific protein, thus creating the possibility of a targeted delivery.

### 4. Revenue Model

EDI generates revenue from the licencing of Intellectual Property which will give the licensee a competitive advantage. In addition, EDI will create partnerships with manufacturers on new technologies.

### 5. Target Market

Our technologies will be applicable to both the consumer products markets, for example P&G or J&J. We will also target the speciality markets, including clinical health.

### 6. Competitive Advantage

Our technical team combines for over 20 years in the membrane sciences. We use this field experience and combine it with strong academic partnerships to develop the next generation of delivery systems.

### 7. Milestones for the next year

We will have secured space in the BioLinc incubator and are currently in the process of hiring for work on the first project.